

Save on heating with solar Advertising Feature

Weather winter without overheated bills

There's a bite in the air, the sun is setting earlier and all of a sudden your home or workspace feels like a fridge.

The onset of winter usually has most of us switching on the heating, however ever-rising power bills are enough to make many people pause.

For those whose bank account is hammered by a chilly winter and those who just like to economise where possible, renewable energy may be the answer.

Solar power in particular has come a long way. The technology has caught up to the promise. "Solar energy is an easy, affordable and smart choice for anyone looking to ditch the grid," says Dilini, director of NSW and Northern Territory solar provider Greenultimate.

Whether you want to leave the big providers or upgrade your existing set-up, it's vital to have a professional assessment of your situation to get the most out of solar. What works for your neighbour might not work for you.

"It's important to remember that different customers have different needs," she says.

"Greenultimate started out doing energy usage assessments. We have a very clear understanding of exactly how people use their power, and when."

It's that knowledge and experience that informs Greenultimate's work as a solar provider.

"There are a lot of companies providing solar energy these days, but unless you understand your client's needs, you won't satisfy. We understand the choice to go with sustainable, clean energy, so first we undertake a complete inspection of your site and offer a no-obligation consultation based



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Dilini

Greenultimate installed the solar setup for Sydney Olympic Park's netball centre.

on your circumstances. We don't do quotes over the phone, it's not enough."

Once a consultation is undertaken, Greenultimate designs bespoke solar set-ups on a per-customer basis, depending on your power needs.

"If you're using more power during the day, for example, you need a system to cover daytime usage, especially if it's a daytime commercial operation," she says.

"But if you use a lot at night, you might need a larger system to export solar production to offset the night-time usage."

It has become almost impossible to talk about solar power without discussing

batteries. Where once it was possible to sell excess energy back to the grid, batteries allow users to store what they don't use during the day for use at night.

"Batteries add so much to any solar set-up. However, they're expensive," Dilini says. "But customers can offset that expense by adding more panels."

The more panels your set-up has, the more power you generate, the more you may sell back to the grid, aiming to offset the upfront costs.

Dilini estimates that the right solar system can slash energy bills by up to 75 per cent.

"On top of that, the good news is that battery technology is evolving," she says.

"They're getting cheaper and their capacity is improving. It's entirely possible to retrofit older solar systems with new batteries as well."

Renewable energy sources are the reality of this century. Solar has emerged as a viable power alternative for sites of any size and purpose, she says.

"We installed the solar setup for Sydney Olympic Park's netball centre. The best part of my job is meeting a challenge, designing a system that works for a customer and proving that solar works."

We are on a mission to empower businesses and home owners to power their lives with better, less expensive, cleaner energy creating a world that is powered by Sun.

With Solar, Businesses and Home owners are saving money while helping the environment by reducing the carbon emissions to the atmosphere. Businesses and Home owners across NSW have relied on our company Greenultimate Pty Ltd to provide \$0 upfront cost options in upgrading their businesses electrical and homes to Solar Energy which has helped them save on their monthly electrical bills.

\$0 Up Front **STC Rebates** **Reduce Your Bill**

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or 1800 473 368 Today!
For An Obligation Free Consultation

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